



DATE

Our reference:

Dear .....

**Re: Agency Terms – .....**

I confirm the agency agreements which have been mutually agreed between us for the one to one introduction and purchase of the above are as follows:-

A. .... will pay Kallars an introductory commission of a minimum £10,000 (ten thousand pounds) plus VAT or 2% plus VAT (at the prevailing rate) of the total purchase price of the above land. 50% of the introduction fee is payable on reservation and the remaining on exchange of contracts.

B. .... will pay Kallars a commission on each and every private residential unit constructed on the site.

C. The commission payment in respect of Point B will be 1.5% plus VAT (at the prevailing rate) of the net sale price of each unit and will become payable on legal exchange of each unit. This commission will be based on Kallars having no advertising or staffing costs to bear in the marketing and selling of the site.

D. Should ..... sell, swap or dispose of all or part of their interest in this site then ..... Will ensure a contractual obligation will pass to the successors in title putting the successor under the same obligations to Kallars as provided in Clause B and C above.

E. Should ..... for whatever reason not pass such contractual obligation referred to in Clause B above to their successors in title, then on completion of any land disposals ~~XXXXXXXXXX~~ will be obliged to pay Kallars compensation equivalent to the payments that would have become due under Clause B and C for that part of the site disposed of.

F. Should ..... acquire any additional adjacent land as a result of Kallars introduction to the ..... then Kallars will be entitled to commission under clauses A, B, C, D and E above.

We would be obliged if you could sign and return to us as soon as possible to confirm those terms agreed, we can then proceed with the transaction.

Many thanks

Yours sincerely  
Craig Cassidy  
Operations Director  
For and on behalf of Kallars

**I CONFIRM BY MY SIGNATURE BELOW AGREEMENT OF THE ABOVE TERMS.**

**Print Name** ..... **Signed** ..... **Date**.....

**Position** ..... **Company** .....

